

# 2025 AWARDS CRITERIA



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**Stockdale & Leggo**

# LIST OF AWARDS

## NOMINATED AWARDS

- / Peter Thomas Award
- / Ian Stockdale Hall of Fame
- / Administrator of the Year
- / Pillar of Excellence
- / Support Person of the Year
- / Social Media Achievement Award
- / Innovation Award
- / Auctioneer of the Year
- / CEO Award

## PROPERTY MANAGEMENT AWARDS

- / Property Management Excellence
- / Property Management Emerging Star
- / Property Management Growth
- / Property Manager of the Year
- / BDM of the Year
- / Property Management Team of the Year

## OFFICE AWARDS

- / Bronze Office Achievement
- / Silver Office Achievement
- / Gold Office Achievement
- / Platinum Office Achievement
- / The Whole House - Top Overall Office Award
- / The Whole House - Most Improved Office Award
- / The Whole House - Most Sales / Purchasers referred Office Award
- / Outstanding Office of the Year - All areas of Business
- / Top Office of the Year (Number of Sales)
- / Overall Top Office of the Year (Gross Commissions)

## SALES AWARDS

- / Russell Leggo Rising Star Award
- / Most Improved Agent of the Year
- / Top Lister (Principal)
- / Top Lister (Salesperson)
- / Bronze Sales Achievement
- / Silver Sales Achievement
- / Gold Sales Achievement
- / Platinum Sales Achievement
- / Top Salesperson (Principal)
- / Top Salesperson

# LIST OF AWARDS

The Stockdale & Leggo 2025 Awards for Excellence programme is designed to highlight and recognise the exceptional performance of member offices and/or individuals who have consistently achieved outstanding results as representatives of the Stockdale & Leggo Network.

1st July 2024 - 30th June 2025

## NOMINATIONS

Nominations can be submitted by any employee of the Stockdale & Leggo network. Nominations can be made by:

1. Submitting a nomination form including a high resolution photo and/or video of the nominee;
2. Nominations are required to be completed and submitted by COB 30th of June 2025
3. All nominations will be reviewed by our senior management team;
4. Winners will be acknowledged at our Awards Event.

## IMPORTANT INFORMATION

Successful recipients will be recognised under the 2025 Award Programme based on the data provided within monthly Franchise Management reports, and will be calculated based on the figures for the period ending 30th June 2025.

Please note that any figures not submitted to the Corporate office correctly by the 15th of each month will not be reflected in the Awards Program.

No office shall win an award unless their franchise fees are fully paid for at the time the awards are presented. Any office meeting the requirements of a payment plan for fees owing will be included. All staff (sales, property management and admin) are always eligible regardless of fees owing. However, a franchise owner owing fees, or not meeting their payment plan will not be eligible for an individual or office award.



# **NOMINATED AWARDS**



# PETER THOMAS AWARD

## PETER THOMAS AWARD

The Peter Thomas Award is a 'Special Award Category' whereby the Chairman of Stockdale & Leggo Pty Ltd awards an employee/s of Stockdale & Leggo group to recognise him/ her/them for their outstanding contribution to the organisation, another Stockdale & Leggo employee or to the community.

This contribution may be made by an individual at any level of the organisation and the eligibility criteria of this Award will reflect the vision, philosophy and goals of the Stockdale & Leggo group.

This Award is determined at the discretion of the Senior Management Team.

## NOMINATION PROCESS

Peter Thomas Award is open to all members of the Stockdale & Leggo Group, regardless of job title.

Anyone can nominate an individual, group or office within the Stockdale & Leggo group.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](http://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

Nominations are accepted for individuals or members of an office who have carried out their duties in good character, and with a commitment to the Stockdale & Leggo vision, philosophy and goals:

Our vision is to be number one in all areas we operate and to continue the successful growth of our membership with like-minded people who embodies the Stockdale & Leggo values.

Our philosophy is based on customer care and maintaining a focus on building relationships with buyers, vendors, rental providers and renters, suppliers, and traders.

Our goal is to provide an exceptional experience for our clients that will not only generate repeat business but expand our existing client base whilst continuing to expand the Stockdale & Leggo profile.

Applications for nominations must provide information about how the Nominee's performance has extended over and above everyday tasks and the duties of their role.

## NON FIGURE BASED AWARD

# HALL OF FAME

## IAN STOCKDALE HALL OF FAME

The recipient of the Hall of Fame Award is recognised for their exemplary individual achievements within the Stockdale & Leggo group, who have performed consistently for over eight (8) years with high levels of success.

Although nominations are welcome, the Awards Team reserves the right to nominate, and award candidates who have made individual contributions and whom have performed at the top of their careers over many years.

## NOMINATION PROCESS

Anyone can nominate an individual person of an office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](https://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ Nominees must have been with Stockdale & Leggo group for a minimum of eight (8) years.

## NON FIGURE BASED AWARD

# ADMINISTRATION

## ADMINISTRATOR OF THE YEAR

The Administrator of Year Award highlights the importance of those at our front doors, the window face of our business and often, the people who provide a first impression to many of our clients as they enter a Stockdale & Leggo office.

Nominations are welcome from those who believe their Administrator has consistently performed their role over and above the expectations of their colleagues and clients. This may be based on their term of employment and commitment to their role, something special they have done to go beyond the expectations of their colleagues or clients, or simply by just being especially wonderful at what they do for those they meet, greet and support.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

Applications for nominations must provide concise information about how the Administrator has performed in this role. The nomination may include external testimonials for customer service provided, along with evidence of support given to the office.

Nominees must have been employed in this position for the duration of the period of the Award (i.e. 1st July 2024 – 30th June 2025).

## NOMINATION PROCESS

Anyone can nominate an individual person of an office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](https://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

**NON FIGURE BASED AWARD**

# EXCELLENCE

## PILLAR OF EXCELLENCE AWARD

The Pillar of Excellence Award is open to all individuals and teams where exceptional customer service is exhibited.

A description of the outstanding customer service will be required along with an explanation of how the nominee's service has benefited either the customer (Vendor, purchaser, rental provider, renter, or the Stockdale & Leggo Group, office or staff member).

A description of the outstanding Customer Service should include:

- / How the nominee(s) went above and beyond job responsibilities and expectations;
- / How the achievement made a significant contribution to your office or the Stockdale & Leggo Group;
- / How the nominee(s) was responsive to key customers in a way that was "over-and-above" expectations;
- / What prompted this endeavour, and;
- / What were the significant outcomes of this outstanding customer service.

## NOMINATION PROCESS

Nominations must be made by submitting via [www.stockdaleandleggoawards.com.au](http://www.stockdaleandleggoawards.com.au) by no later than COB 30th June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

Applications for nominations must provide concise information about how the Administrator has performed in this role. The nomination may include external testimonials for customer service provided, along with evidence of support given to the office.

Nominees must have been employed in this position for the duration of the period of the Award (i.e. 1st July 2024 – 30th June 2025).

## NON FIGURE BASED AWARD



# SUPPORT

## SUPPORT PERSON OF THE YEAR

The Support Person of the Year Award is open to all support roles within the Stockdale & Leggo Group.

This category may include: Personal Assistant, Sales Support, Sales Secretary, Bookkeeper and Marketing Assistant.

This award recognises administrative professionals for outstanding contributions and service to an office or to the Stockdale & Leggo group as a whole.

## ELIGIBILITY CRITERIA

/ The individual has continually shown dedication and commitment to the office through innovation and by either making significant contributions over a period of time or by having made an exceptional contribution to a specific project which has had a significant, positive impact on the office.

/ Nominations must include examples to support the nominees' submission.

## NOMINATION PROCESS

Anyone can nominate an individual person from an office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](http://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## NON FIGURE BASED AWARD

# SOCIAL MEDIA

## SOCIAL MEDIA ACHIEVEMENT AWARD

This award is to recognise excellence of an individual or office in the promotion of Stockdale & Leggo, them/their office and community through all facets of social media.

**Number of recipients: 1**

## NOMINATION PROCESS

Anyone can nominate an individual person from an office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](https://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

The nomination must include the supporting information:

- / Engagement levels of content;
- / Diversity of content;
- / Consistency & frequency;
- / Appropriate, engaging and memorable content;
- / Brand compliance and unity;
- / Employing engagement initiatives;
- / Promotion of businesses and events throughout the local community.

**NON FIGURE BASED AWARD**

# COMMUNITY

## COMMUNITY SERVICE AWARD

The Community Service Award is open to all individuals and teams where exceptional customer service is exhibited.

A description of the outstanding customer service will be required along with an explanation of how the nominee's service has benefited either the customer (Vendor, purchaser, rental provider, renter, or the Stockdale & Leggo Group, office or staff member).

A description of the outstanding Customer Service should include:

- / How the nominee(s) went above and beyond job responsibilities and expectations;
- / How the achievement made a significant contribution to your office or the Stockdale & Leggo Group;
- / How the nominee(s) was responsive to key customers in a way that was "over-and-above" expectations;
- / What prompted this endeavour, and;
- / What were the significant outcomes of this outstanding customer service.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

Applications for nominations must provide concise information about how the Administrator has performed in this role. The nomination may include external testimonials for customer service provided, along with evidence of support given to the office.

Nominees must have been employed in this position for the duration of the period of the Award (i.e. 31st July 2024 - June 2025)

## NOMINATION PROCESS

Anyone can nominate an individual person from an office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](mailto:stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## NON FIGURE BASED AWARD

# INNOVATION

## INNOVATION AWARD

The Innovation Award is open for recipients, be they an individual or collectively as an office, who have made an innovative contribution to the Stockdale & Leggo group.

The innovation can apply to any area of the Stockdale & Leggo business, and may improve areas such as marketing, advertising, office systems and processes, communications, training or simply of benefit to the way we do things at Stockdale & Leggo or that of our clients.

## NOMINATION PROCESS

Anyone can nominate an individual person from an office or an entire office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](http://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

The nomination must address the following criteria:

### **Innovation:**

a) Describe the essential elements of the innovation made in your business, and its contribution to the success of your business in the Awards period;

b) Demonstrate how the innovation has improved your business efficiency. I.e. GCI or PM net growth.

### **Innovative process:**

c) Describe the innovative process;

d) Include work undertaken internally by your staff;

### **Benefit to your office:**

e) Describe any potential benefits of the innovations you have introduced;

### **Benefit to consumers:**

f) Describe the benefits of the innovations you have introduced to consumers.

**NON FIGURE BASED AWARD**

# AUCTIONEER OF THE YEAR

## AUCTIONEER OF THE YEAR

Auctioneer of the Year will be awarded to an individual who displays outstanding negotiation and communication skills. A person who creates a warm and welcoming environment for a succesful auction day,

The person who receives this award has confidence and is extremely self-driven. The auctioneer goes above and beyond their duties, to sell the potential and prospects of properties which encourages buyers to bid.

The individual has endlessly prepared for auction days through collecting information knowledge of not only the property but the contributing factoes which will further appeal to buyers; maximising their sales at auction.

**Number of recipients: 1**

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ Must conduct a minimum of 15 auctions in the Award period.

/ This award is open to both Principals and Sales staff.

/ Must submit an auction video to [catherine.rogers@stockdaleleggo.com.au](mailto:catherine.rogers@stockdaleleggo.com.au)

/ Management reserve the right to remove this award if insufficient qualified entries are received.

# CEO AWARD



## CEO AWARD

This award is to recognise an individual person with outstanding commitment to upholding our company's values. Someone who is dedicated and whose contributions have set a positive example for your colleagues and helped to strengthen our company's culture.

## NOMINATION PROCESS

Anyone can nominate an individual person from an office or an entire office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](https://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025





# **PROPERTY MANAGEMENT AWARDS**

# EXCELLENCE

## PROPERTY MANAGEMENT EXCELLENCE

This Property Management Excellence Award will be presented to a hardworking and organised office or individual who provides outstanding customer service to their clients.

They show a great deal of professionalism and ethical conduct which reflects positively on the Stockdale & Leggo community.

This award is open to all staff within the Property Management sector including Leasing Consultants, Assistant Property Managers, Property Managers and Administration.

## NOMINATION PROCESS

Anyone can nominate an individual person from an office within the Stockdale & Leggo network.

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](https://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

This award is open to all staff within the Property Management sector including Leasing Consultants, Assistant Property Managers, Property Managers, Administration.

Google reviews or similar and testimonials from rental providers and renters in recognition of their dedication to their role will also be taken into consideration.

Staff have attended professional development including attendance at Stockdale & Leggo training events.



# EMERGING STAR

## PROPERTY MANAGEMENT EMERGING STAR

To be awarded the Property Management Emerging Star Award, the individual has risen above Stockdale and Leggo's expectations and shown great potential to become an excellent Property Manager.

They possess great organisational skills, fulfil administrative duties to the best of their ability, and provide endless support to Property Managers to ensure the office runs smoothly and properties are well-maintained.

## ELIGIBILITY CRITERIA

Applications are welcome for Portfolio Managers, Leasing Officers, Assistant Property Managers Property Management Receptionists and Administrators within their first 2 years of industry experience.

## NOMINATION PROCESS

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](mailto:stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

**NON FIGURE BASED AWARD**

# GROWTH

## PROPERTY MANAGEMENT GROWTH

The Property Management Growth Award will be awarded to an outstanding and dedicated office who has shown advancement within their property management department.

The winner of the Property Management Growth Award will be able to demonstrate a great deal of determination to succeed and grow.

The receiving office will be able to show improvements in their management skills, operations and growth during this award period.

## NOMINATION PROCESS

### Statistical Based Award

This award will be based on the statistical evidence received by Corporate Office. Each office will be categorised by the number of properties under their management at June 30th 2025.

Those categories are:

- / 0–300 Properties Managed in the awards period.
- / 301–600 Properties Managed in the awards period.
- / 601+ Properties Managed in the awards period.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the following criteria must be met:

- / Must have attended Property Management training courses held by the Corporate Office in the award period.
- / Property Management Statistics submitted to Corporate each month of the award period.

# PROPERTY MANAGER

## PROPERTY MANAGER OF THE YEAR

This award is to recognise the best Property Manager in the group, and to acknowledge the person who is considered the backbone of our Property Management business.

## NOMINATION PROCESS

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](https://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the following criteria must be met:

- / Provide information on the size of the portfolio;
- / List responsibilities regarding the management of the portfolio;
- / Provide three (3) examples of excellence in Property Management during the award period;
- / Examples of challenges or risk management you have encountered during the award period, and explain how you overcame them. Detail the resources used and possible learning outcomes from this experience;
- / Describe personal contributions to the agency or department, how you have gone above and beyond and/or exceeded a client's expectations;
- / Professional Development – including attended Stockdale & Leggo sessions;
- / Leadership/Contribution to the Industry.

# BUSINESS DEVELOPMENT

## BDM OF THE YEAR

This award is to recognise the best Business Development Manager in the Stockdale & Leggo network, and to acknowledge the person who has contributed to the retention and subsequent net growth of the office's rent roll.

## NOMINATION PROCESS

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](http://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the following criteria must be met:

- / This is not only based on amount of properties brought on to the portfolio, but retained throughout the award period;
- / Provide statistical evidence of the growth via S&L Home
- / Provide examples of quality customer service – this may include testimonials;
- / Describe the support you provided your team to ensure delivery of customer service;
- / Describe your point of difference that you offer clients;
- / Career goal/s achieved throughout the year;
- / Professional Development – including attendance at Stockdale & Leggo training events.

# PM TEAM OF THE YEAR

## PROPERTY MANAGEMENT TEAM

This award is to recognise the best Property Management Team in the group, and to acknowledge the overall team performance, significant achievement(s), business development, outstanding team culture, and training undertaken by the team.

## NOMINATION PROCESS

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](http://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

- / Team is defined by a minimum of two (2) members;
- / Explain how the performance of the overall team has improved during the award period;
- / Describe the team's most significant achievement during the award period – this may include complex risk management, growth within the department, innovative approaches, effective marketing techniques;
- / Explain techniques used throughout the award period that encourages outstanding team culture;
- / Professional Development – including attendance at Stockdale & Leggo training events.



# **OFFICE AWARDS**



# BRONZE AWARD



## BRONZE OFFICE ACHIEVEMENT

This award is based upon settled sales.

## ELIGIBILITY CRITERIA

To be eligible for this award the office must achieve above \$800k in gross commissions on generated and settled sales in the award period.

## NOMINATION PROCESS

### **Statistical Based Award**

This award will be based on the Statistical evidence received by the Corporate Office.

### **PERIOD FOR AWARD**

1st July 2024 - 30th June 2025



# SILVER AWARD



## SILVER OFFICE ACHIEVEMENT AWARD

This award is based upon settled sales.

## NOMINATION PROCESS


Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the office must achieve above \$1 million in gross commissions on generated and settled sales in the award period.





# GOLD AWARD



## GOLD OFFICE ACHIEVEMENT AWARD

This award is based upon settled sales.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the office must achieve above \$1.25 million in gross commissions on generated and settled sales in the award period.



# PLATINUM AWARD



## PLATINUM OFFICE ACHIEVEMENT

This award is based upon settled sales.

## NOMINATION PROCESS

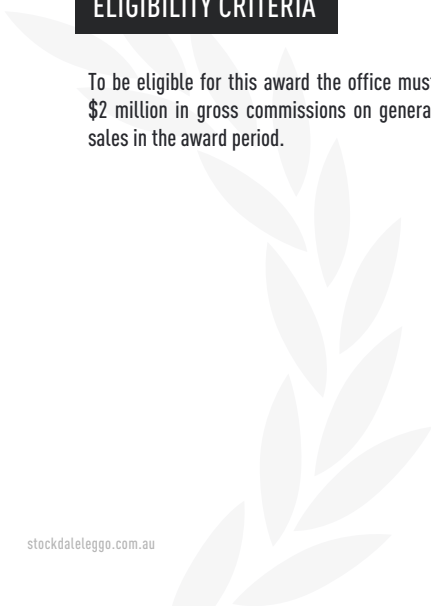
Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the office must achieve above \$2 million in gross commissions on generated and settled sales in the award period.



# THE WHOLE HOUSE

## TOP OVERALL OFFICE

The Whole House award recognises the dedication of an office in providing their clients with a full customers service experience.

The office with the highest amount of services connected in the awards period.

\$1,000 Prize for 1 office.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the property management team must have made the most connections for their clients using the Whole House service within the awards period.



# THE WHOLE HOUSE

## MOST IMPROVED OFFICE

The Whole House award recognises the dedication of an office in providing their clients with a full customers service experience.

The Whole House most improved office of the year will be based upon the highest percentage gain of services connected.

\$1,000 Prize for 1 office.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

The office must have been engaged in the Whole House services for a minimum of one (1) year prior to the commencement of this awards year. The figures will be measured from the previous years awards period and will be compared against this years award period.



# THE WHOLE HOUSE

## MOST SALES / PURCHASERS REFERRED

The Whole House award recognises the dedication of an office in providing their clients with a full customers service experience.

Office with the highest number of sales/ purchasers referred.

\$500 Prize for one office.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be eligible for this award the office must have made the most number of sales/referrals in the awards period.



# OUTSTANDING OFFICE

## OUTSTANDING OFFICE OF THE YEAR

### NOMINATION PROCESS

Statistical Based Award this award will be based on the Statistical evidence received by the Corporate Office.

### PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

This award is based on a broad range of criteria, including:

- / Sales Performance;
- / Property Management;
- / Improvements to the office e.g. systems, appearance, etc.;
- / Training undertaken for staff;
- / Involvement in the group;
- / Awards received;
- / Customer and client feedback;
- / Must be able to demonstrate attendance of training courses for staff;
- / Must be able to provide examples of Community Involvement;
- / Must have a strong social media presence;
- / Must be utilising the Stockdale & Leggo Technology Platforms;
- / Must provide positive testimonials;
- / Must be up-to-date with all franchise fees

# TOP OFFICE (SALES)

## TOP OFFICE OF THE YEAR (NUMBER OF SALES)

Office with the highest number of sales that have settled in the awards period.

## NOMINATION PROCESS

### **Statistical Based Award**

This award will be based on the Statistical evidence received by the Corporate Office.

### **PERIOD FOR AWARD**

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ Listed properties must result in a sale during the awards period;

/ If a property is listed but not sold and settled, it will not be counted in the awards calculations.

# OVERALL TOP OFFICE

## OVERALL TOP OFFICE (STATISTICAL)

Office with the highest number of sales that have settled in the awards period.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ Listed properties must result in a sale during the awards period;  
/ If a property is listed but not sold and settled, it will not be counted in the awards calculations.





# **SALES AWARDS**

# RISING STAR AWARD

## RUSSELL LEGGO - RISING STAR AWARD

The Rising Star Award will be awarded to a recent Sales recruit of the Stockdale & Leggo community.

They have demonstrated extraordinary drive, talent and professionalism in the early stages of their real estate career.

## NOMINATION PROCESS

Nominations must be made by submitting via [stockdaleandleggoawards.com.au](http://stockdaleandleggoawards.com.au) by no later than COB 30th of June 2025.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

To be nominated, the individual must be no more than in their first 16 months in the Real Estate industry at the time of nomination and already display exceptional prospects of becoming a rising Real Estate star.

/ Appraisals/Leads generated during the awards period;  
/ Highest number of self-generated listings sold;  
/ Professional Development – including attendance at Stockdale & Leggo training events.

# MOST IMPROVED

## MOST IMPROVED AGENT OF THE YEAR

The Most Improved Agent of the year will be based upon the highest percentage gain in gross commission generated and settled.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ The individual must have been with the Stockdale & Leggo group for a minimum of two (2) years prior to the commencement of this awards year;

/ The figures will be measured from the previous year's award period, which will be this year's award compared against period;

/ Professional Development – including attendance at Stockdale & Leggo training events.

# TOP LISTER (PRINCIPAL)

## TOP LISTER (PRINCIPAL)

A Principal who has listed the highest number of properties that have been listed and settled in the awards period.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

- / To be eligible for this award the individual must have personally generated the listing;
- / Listed properties must result in a sale during the awards period and settled;
- / If a property is listed but not sold and settled, it will not be counted in the awards calculations.

# TOP LISTER (SALESPERSON)

## TOP LISTER (SALESPERSON)

A Salesperson who has listed the highest number of properties that have been listed and settled in the awards period.

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

- / To be eligible for this award the individual must have personally generated the listing;
- / Listed properties must result in a sale during the awards period and settled;
- / If a property is listed but not sold and settled, it will not be counted in the awards calculations.

# BRONZE AWARD



## BRONZE SALES ACHIEVEMENT

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

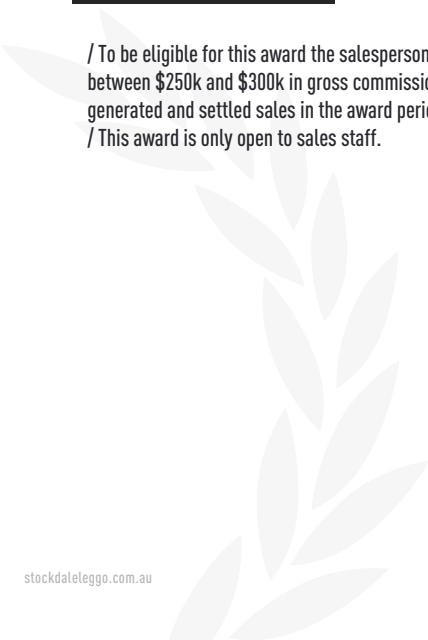
## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ To be eligible for this award the salesperson must achieve between \$250k and \$300k in gross commissions on generated and settled sales in the award period;

/ This award is only open to sales staff.



# SILVER AWARD

## SILVER SALES ACHIEVEMENT

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2023 - 30th June 2024

## ELIGIBILITY CRITERIA

/ To be eligible for this award the salesperson must achieve between \$301k and \$450k in gross commissions on generated and settled sales in the award period;

/ This award is only open to Sales staff.

# GOLD AWARD



## GOLD SALES ACHIEVEMENT

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ To be eligible for this award the salesperson must achieve between \$451k and \$700k in gross commissions on generated and settled sales in the award period;

/ This award is only open to Sales staff.



# PLATINUM AWARD



## PLATINUM SALES ACHIEVEMENT

## NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

## PERIOD FOR AWARD

1st July 2024 - 30th June 2025

## ELIGIBILITY CRITERIA

/ To be eligible for this award the salesperson must achieve \$701k+ in gross commissions on generated and settled sales in the award period.

/ This award is only open to Sales staff.

# TOP SALESPERSON (PRINCIPAL)



## TOP SALESPERSON FOR THE GROUP (PRINCIPAL)

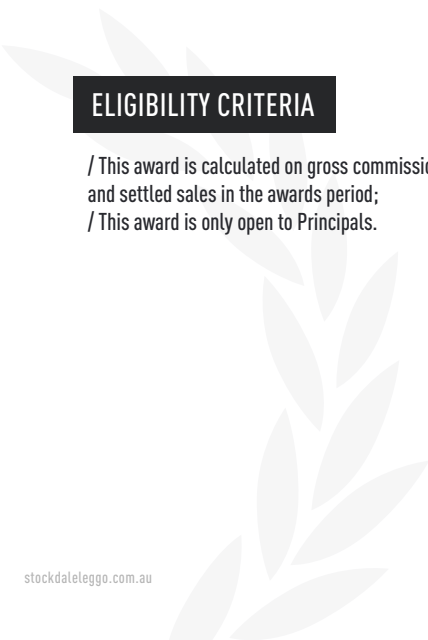
### NOMINATION PROCESS

Statistical Based Award This award will be based on the Statistical evidence received by the Corporate Office.

### PERIOD FOR AWARD

1st July 2024 - 30th June 2025

### ELIGIBILITY CRITERIA

- / This award is calculated on gross commissions of generated and settled sales in the awards period;
  - / This award is only open to Principals.
- 

# TOP SALESPERSON



## TOP SALESPERSON FOR THE GROUP

### NOMINATION PROCESS

#### **Statistical Based Award**

This award will be based on the Statistical evidence received by the Corporate Office.

#### **PERIOD FOR AWARD**

1st July 2024 - 30th June 2025

### ELIGIBILITY CRITERIA

/ This award is calculated on gross commissions of generated and settled sales in the awards period;

/ This award is only open to Salespeople.



# Stockdale & Leggo

*We see more than property*

